

Network Weaver Characteristics

- _____1. Focus on the positive, are optimistic
- _____ 2. Ask a lot of questions
- _____ 3. See problems and needs as opportunities
- 4. Every new relationship is an opportunity to connect that person to others
- _____ 5. Comfortable with uncertainty
- _____6. Persistent in making things happen
 - _____7. Share information and resources freely
- _____ 8. Have big dreams; want to really make a difference
- 9. Enjoy people who are "different" and people with different perspectives
- ____10. Love to work with others
- _____11. You are unique, maybe considered a "character," but you have little ego

Do you help build a network culture?

- _____1. Love to unearth other people' dreams and visions
- 2. Model an approach to relationships that is positive, appreciative and focused on strengths & gifts
- _____ 3. Treat everyone as a peer
- 4. Encourage complex reciprocity--sharing information & resources with others without expecting a return from that person because you know others will share with you
- _____ 5. Point out the value of knowing people with different perspectives and from different backgrounds
- 6. Encourage people to see conflicts as opportunities to develop breakthroughs
- _____7. Encourage people to listen deeply to each other
- _____ 8. Insist that people check assumptions about what others are saying
- _____9. Encourage people to identify shared or overlapping interests or values
- 10. Help people make accurate and realistic assessments of others
- _____11. Show people how to build trust through small, low-risk collaborations with others

Do you help people enhance the effectiveness of the network?
1. Identify people's strengths and gifts
2. Help people with common interests connect
3. Continually unearth new people with needed skills and resources and link them into the network
4. Help people bring innovation and new perspectives into their networks
5. See patterns in the network: where there is energy, where there is isolation
6. Help people map, analyze and enhance their networks
5. Help people understand Smart Networks concepts and translate into practice.
6. Help small projects move to scale
7. Convince policy makers to be part of your network
8. Encourage others to become network weavers & take responsibility for increasing the health of their networks
9. Set up training and coaching for network weavers
10. Set up an innovation fund to provide seed funds for small collaborations

Do you help the network move to action?

- _____1. Encourage people to initiate collaborations with others & provide coaching for them
- _____ 2. Mentor others in project coordination skills
- 3. Encourage initial collaborations to be "small acts" or projects
- 4. Not attached to specific next steps but help everyone be strategic
 - ____ 5. Help people reflect on successes and failures and understand the underlying "patterns of success"
- _____ 6. Able to quickly help people see when something doesn't work and move on

Network Weaving Strengths:

Areas for Strengthening Skills: